# Visitor Economy JOBS and Social Development

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Former Minister Tourism México

PATA Annual Summit 26 April 2013







# Rest of the World



### Very fragmented

## Regional visa



### Multiple visas



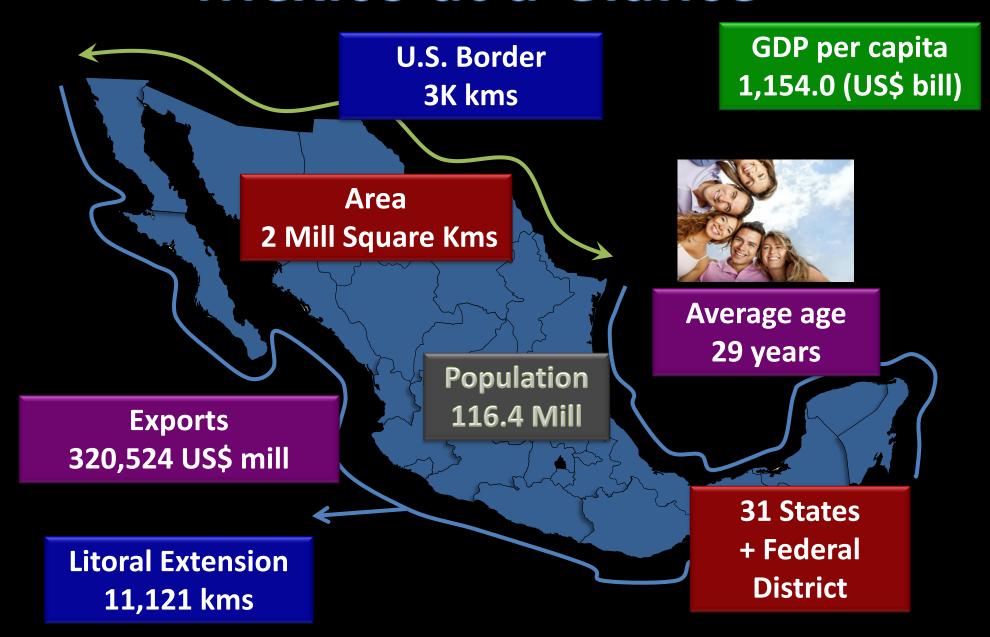






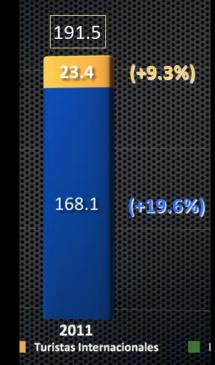


# Mexico at a Glance



# **Tourism in México**

- ✓ 9% of the GDP
- ✓ 3<sup>rd</sup> highest source of foreign income
- ✓ 2.5 million direct jobs, 5 million indirect
- ✓ + 43 thousand economic units
- ✓ 80% are SMEs
- ✓ Top 10 destination -> +23mill arrivals







#### **Mexican Assets**

- 38 UNESCO World Heritage Sites/goods (Top 5 Worldwide)
- Gastronomy (2010) and MARIACHI(2011) World Heritage
- 83 Magic Towns
- + 3K years of history
- 40K archaelogical sites and 62 ethnics
- Routes of Mexico
- + 50 world-class golf courses

- + 640K hotel rooms
- 14 AAA Hotels 5 Diamond Award
- Cruises (Cozumel largest port of call in the world)
- 174 protected natural areas
- 70 convention centers/MICE
- Sun & beach icon destination (Los Cabos, Cancun, etc.)







# Cancun Case: Destination Development

Preliminary studies, Master Plan, Environmental Impact Assessments

Regional infrastructure and connectivity

3 Urbanization

Real state and promotion

Lodging and equipment building

**6** Tourist services operation

7 Maintenance

#### **Cancun Achievements**

- ✓ First tourist destination in the Caribbean area and Mexico
- ✓ Most dynamic tourist region
- ✓ Strong positioning brands
- ✓ +4.5 billion US dollar income receipts,
  33% national tourism foreign exchange
- Cancun 2nd Mexico's international airport in flights and passengers

#### Master Plan

- Planned capacity:
  - 25,000 rooms
- Goals:
  - 2.25 million visitors
  - 22,000 rooms
  - 200,000 population





Year	Rooms			Visitors (millions)			Population
	Cancun	Riviera Maya	Corridor	Cancun	Riviera Maya	Corridor	(Million)
2000	25,368	15,718	41,086	2.9	1.2	4.1	.350
2012	29,694	35,284	64,978	4.4	3.4	7.8	.660
2025	30,000	82,700	112,700	4.8	6.5	11.3	1.763

# National Agreement on Tourism Alignment

2011 YEAR of Tourism in Mexico

**National Priority** 

One Goal and One Plan

→ 10 Strategic Pillars

**→** ALL





# T20 Merida, México



#### **T20 Merida Declaration**



Travel and visa facilitation processes by the G20 countries could create 5.1 million jobs amongst the G20 economies.

#### **T20 Meeting with President Calderon**



#### T20/WTTC (Public & Private Sector Together)









#### **G20 Declaration – Los Cabos, México**

We recognize the role of travel and tourism as a vehicle for job creation, economic growth and development, and, while recognizing the sovereign right of States to control the entry of foreign nationals, we will work towards developing travel facilitation initiatives in support of job creation, quality work, poverty reduction and global growth.

### G20 – Los Cabos, México



# Visitor Economy Contribution



\$6.6 trillion contribution



255 million jobs





1 in 11 jobs

**Automotive** 

8% GDP

Mining

8% GDP

Manufacturing

9% GDP **Travel & Tourism** 

**9%** GDP

**11%** GDP

Banking

**11%** GDP

Communications Services

**18%** GDP

Financial Services

# **Job Creation & Social Development**





# **Industry Alignment**







acific Asia Travel Association







INTERNATIONAL

SSOCIATION

LORIDA-



















Asia-Pacific **Economic Cooperation** 

Thailand	Asia			
Great Hospitality	Service Oriented			
Culture	Multiple Cultures			
Youth +34% aged 24 or under	Youth +60% of world's youth population (UN)			
Unique	Multi Destination			

#### Largest potential and opportunities

By 2020 more than half the world's middle class could reside in Asia - WSJ

# Recommendation

**Public** 

Academi a

**Congress**Parliament



Private

Unions

**NGOs** 

Velocity Speed

Complex



